

Dynaptico K.K., CLOUDMEAL Solutions Sales (????)

2019-08-22 09:54:15

Company name

Dynaptico K.K.

Job description

Image not found or type unknown

<https://www.cloudmeal.io/>

CLOUDMEAL is growing fast and has been a target of significant investment. We are looking to expand our team quickly and can offer a great chance to join a high potential start-up in the beginning of a rapid growing phase.

Working location:	Tokyo, Minato-ku
Working hours:	9:30 – 18:30
Employment type:	Permanent

Responsibilities

- Handle the entire customer acquisition process from the beginning through the closing stage
- Implement the CLOUDMEAL Food Delivery Platform at new customers
- Develop and implement new strategies for Lead Generation
- Implement revenue improvement activities at current customer locations
- Further develop and improve the CLOUDMEAL sales process, including the CRM system

Target Customers:	Mid-large size corporations, any industry
--------------------------	---

